

PRODUCT ROADMAP

WHAT IS FAMOUS SOFTWARE AI?

Eight initiatives. One intelligent system. Built on 50 years of produce data.

An intelligence layer being built across every product line — ERP, Sales App, Business Intelligence, and WMS. Here's what's live, in development, and coming next.

● LIVE NOW

SALES APPLICATION

Talk-to-Text Voice Commands

Advanced speech recognition built directly into the Famous Sales App. Hands-free navigation for sales reps in the field — on the dock, in the cooler, or racing to catch a flight.

- Voice navigation across Home, Order List, Load List, and Copy Order
- Designed for mobile accessibility and field efficiency
- No laptop required — critical order data in hand, instantly

SPEECH RECOGNITION

MOBILE

● LIVE NOW

ERP · INVOICING & ACCOUNTS RECEIVABLE

Sales Forecasting

Turns historical invoice data into forward-looking sales projections. Calculates actual sales for a chosen date range, then uses that baseline to forecast the same period going forward — by customer, product, or salesperson.

- Calculates actuals automatically from invoice history, or accepts manual entry for new products
- Forecasts adjustable at both the global and per-period level
- Forecast vs. Actuals reporting tracks accuracy over time to continuously refine projections

HISTORICAL SALES DATA

FORECASTING

● LIVE NOW

ERP · SUPPLY CHAIN

Supply Forecasting

Aligns sales forecasts with supply decisions for row crops. Combines expected harvest timing, size distribution, and grower-specific travel time to predict yield well before harvest begins — then tracks forecast accuracy against actuals as product comes in.

- Harvest and size curves predict yield timing and distribution ahead of harvest
- Automatically generates estimates as harvest approaches, refined against real receiving data
- Supply Forecast vs. Actuals reporting sharpens future forecasting accuracy

PREDICTIVE PLANNING

HARVEST DATA

● IN DEVELOPMENT · 2026

ERP · QC · WMS INTEGRATION

AI-Driven Shipping Optimization

The intelligent engine behind the pallet allocation story. Simultaneously evaluates QC scores, customer specs, shelf-life, and transit analytics to determine the optimal pallet for every order — automatically.

- QC score matched to customer spec in real time
- Use-by date calculated against transit days per destination
- Best product routed to best customers — A-grade to A-spec, automatically
- Integrates across ERP, QC App, and WMS product lines
- Eliminates First-In, First-Out as the default decision model

MACHINE LEARNING

ERP INTEGRATION

QC DATA

WMS

● IN DEVELOPMENT · 2026

ERP · ACCOUNTS PAYABLE

Automated Three-Way Invoice Matching

AI-driven accounts payable automation using OCR and intelligent document processing. Automatically validates and matches vendor, amount, and PO number against ERP records — eliminating manual AP review.

- OCR-powered inbound AP invoice processing
- Automatic validation against vendor, amount, and PO number
- Currently engaged with Microsoft on Proof of Concept
- Enables automated purchase matching workflows

OCR

DOCUMENT AI

MICROSOFT POC

● TARGETED DEPLOYMENT · 2026

BUSINESS INTELLIGENCE

Oracle Analytics Server (OAS) Migration

Transitioning from OBIEE to Oracle Analytics Server to modernize the analytics platform and unlock embedded AI capabilities — including machine learning-powered predictive insights and automated anomaly detection.

- Augmented analytics powered by machine learning
- Automated data insight generation and anomaly detection
- Enhanced scalability, visualization, and self-service analytics
- Builds on Famous's existing Oracle database foundation

ORACLE OAS

MACHINE LEARNING

PREDICTIVE ANALYTICS

● FUTURE ROADMAP

ERP · PRODUCTION PLANNING

Production Optimization

Predictive production planning that uses historical demand trends to optimize packing and production activities for anticipated orders — even before those orders enter the system.

- Historical order data drives packing decisions ahead of EDI drops
- Eliminates wrong-box repacking and double labor cost
- Retailer-specific packaging requirements built into planning logic

PREDICTIVE PLANNING

HISTORICAL AI

● FUTURE ROADMAP

ERP · SUPPLY CHAIN

Replenishment Optimization

AI-driven replenishment forecasting that proactively identifies potential supply chain risks and inventory shortages before they become operational problems — based on historical purchasing and consumption trends.

- Early warning on inventory shortages before orders arrive
- Proactive risk identification across the supply chain
- Reduces reliance on last-minute neighbor sourcing

SUPPLY CHAIN AI

FORECASTING